

Title: Chief Executive Officer (CEO)

Location: Bengaluru, India (other locations may be considered for the right candidate)

#### Organization Overview:

Action For India (AFI) is a non-profit organization that aims to help social entrepreneurs in India scale and expand their impact. AFI does this by connecting entrepreneurs with mentors, investors, and other resources that can help them grow their ventures. AFI also runs an annual forum that brings together social entrepreneurs, investors, and other stakeholders to share knowledge and build networks.

In India, AFI is incorporated as a Section 8 Company (with 80G, 12A and FCRA certifications) and in the US we are a 501c3 organization. Our international chapters include Silicon Valley, US and London, UK.

For further details, please visit <https://actionforindia.org/>

#### Job Summary:

AFI is seeking a visionary and strategic leader to serve as its Chief Executive Officer (CEO). The CEO will work closely with the Board of Directors, staff, and partners to shape AFI's strategy, manage its operations, and ensure its financial sustainability. The CEO will be responsible for leading a team of professionals and working collaboratively with stakeholders to achieve AFI's mission of empowering social entrepreneurs in India.

#### Responsibilities:

- Provide strategic leadership and direction to AFI's team, ensuring alignment with its mission, vision, and values.
- Build and maintain relationships with key stakeholders, including social entrepreneurs, investors, donors, government agencies, and other non-profit organizations.
- Develop and execute AFI's strategic plan, including fundraising, programmatic, and operational goals.
- Oversee AFI's financial management, including budgeting, accounting, and reporting.
- Ensure that AFI's programs and services are of high quality and meet the needs of social entrepreneurs.
- Manage and develop AFI's team, fostering a culture of collaboration, innovation, and accountability.
- Represent AFI at conferences, events, and other public forums, advocating for its mission and impact.
- Stay abreast of trends and developments in the social entrepreneurship sector, and identify opportunities for AFI to leverage its expertise and resources.

Qualifications:

- At least 10 years of senior leadership experience in the non-profit, social enterprise, or corporate sector, with a track record of success in strategic planning, fundraising, and team management.
- Strong understanding of social entrepreneurship and the challenges and opportunities facing social entrepreneurs in India.
- Excellent communication and relationship-building skills, with the ability to inspire and influence diverse stakeholders.
- Demonstrated ability to develop and execute strategic plans, and to manage budgets and financial reporting.
- Experience with fundraising and donor relations, including grant writing and major gifts.
- Strong team leadership and management skills, with the ability to build and motivate a high-performing team.
- A Bachelor's degree is required; an advanced degree in business, public administration, or a related field is preferred.

To Apply:

Please submit your resume and a cover letter to the following email address:

[careers@actionforindia.org](mailto:careers@actionforindia.org). Please include "CEO Application" in the subject line.