

Program Manager - Women in Social Entrepreneurship at Action For India

Role	Program Manager
Compensation:	As per Industry Standards (Upto 12 LPA)
Qualification:	A bachelor's degree in any discipline from a reputed institute A Management Graduate would be preferred
Experience:	5 or more years of relevant experience in entrepreneurship or start-up advisory services
Location:	Remote

About AFI

AFI is an international impact organization with presence in the USA, UK and India. In India, we are a Section 8 Company (with 80G, 12A and FCRA certifications) and in the US we are a 501-c3 organization. Our two active chapters outside India are in Silicon Valley, USA and London, UK.

Our core customers at Action For India (AFI) are early-stage, tech-enabled, for-profit social entrepreneurs of India. Our mission is to identify these high-potential social entrepreneurs (working in sectors such as Education, Healthcare, Agriculture, Livelihood, Clean-Tech, and Fin-Tech) and connect them with resources to help scale the impact of their work - be it funding, mentors, technology resources, government decision-makers or customers. Since its inception in 2012, AFI has helped more than 1000 social entrepreneurs in their scaling journeys.

Our main initiatives include the AFI Annual Forum, Social Enterprise Advisory Services (SEAS), Women in Social Entrepreneurship (WISE), AFI i-TIC Foundation Social Entrepreneurship Accelerator (AISEA), Impact Investment Fund (3i Partners) and the Silicon Valley Challenge (SVC) Trek.

AFI has been supported by several foundations and investors including eBay Foundation, UNGC, IDRF, Guru Krupa Foundation, Deshpande Foundation, Omnivore, Let's Venture, etc..

We have also been supported by tech giants such as Intel, Cisco, HP, Nokia, etc. to give impetus to our programs.

For further details, please visit <https://actionforindia.org/>

About the Role

Key Deliverables:

- Sign fee-bearing MoUs with at least 20 social entrepreneurs as part of the advisory services
- Enable fee-based revenue generation of at least INR 5L.
- Build a robust mentor network for the advisory services of at least 10 by leveraging the AFI pool of mentors.
- Design and organize webinars as part of the advisory service offerings
- Identify and onboard at least 5 women entrepreneurs into the advisory services.
- Identify revenue generation opportunities for enrolled social entrepreneurs as part of the advisory services.
- Build partnerships with ecosystem stakeholders to strategize and implement the program
- Design communications strategies for visibility and outreach of the program
- Developing a budget and operating plan for the program.
- Developing an evaluation method to assess program strengths and identify areas for improvement.
- Prepare reports for program directors

You'll excel in this role if you possess the following skills and attributes:

- Excellent project management and organizational skills with high attention to detail.
- Highly developed oral and written communication skills and ability to work with individuals and groups at all levels.
- Ability to work on multiple projects, under deadlines, with changing priorities in a dynamic, fast-paced, multi-cultural environment.
- Passion for pursuing a career in the domain of social impact
- Prior experience of building and managing a team
- Prior exposure to the women entrepreneurship ecosystem will be an added advantage
- Effective and strong network building capabilities to establish relationships with the various stakeholders and startups
- Good understanding of the social entrepreneurship ecosystem in India preferably Education, Healthcare and Agriculture sectors
- Good interpersonal communication, organizational, and written communication particularly with social media
- Excellent Knowledge of performance evaluation and change management principles
- Excellent knowledge of MS Office; working knowledge of program/project management software (Basecamp, MS Project etc.) is a strong advantage

How to Apply:

Candidates who fulfill the eligibility criteria should submit their details <https://bit.ly/3w2QAIH>

In case of any queries, you may write to us at careers@actionforindia.org