

Telecaller Intern at Action For India

Role	Telecaller Intern
Compensation:	INR 4000 per month + performance bonus of upto 1000 (one time)
Qualification:	Undergraduate or graduate

About AFI

AFI is an international impact organization with presence in the USA, UK and India. Our two active chapters outside India are in Silicon Valley, USA and London, UK. Our main initiatives include the AFI Annual Forum, Social Enterprise Advisory Services (SEAS), Women in Social Entrepreneurship (WISE), AFI i-TIC Foundation Social Entrepreneurship Accelerator (AISEA), Impact Investment Fund (3i Partners) and the Silicon Valley Challenge (SVC) Trek. AFI has been supported by several foundations and investors including eBay Foundation, UNGC, IDRF, Guru Krupa Foundation, Deshpande Foundation, Omnivore, Let's Venture, etc.

We have also been supported by tech giants such as Intel, Cisco, HP, Nokia, etc. to give impetus to our programs.

For further details, please visit <https://actionforindia.org/>

About the AFI Annual Forum

Our flagship vehicle to support these entrepreneurs is the AFI Annual Forum, an invite-only event bringing together **100 leading social entrepreneurs** along with **100 influencers** drawn from the realms of impact investment, philanthropy, governance, technology and public policy. AFI Annual Forums have been organised every year since 2012 at various locations - Delhi, Hyderabad, Bengaluru and Mumbai. Due to the pandemic, the Forum could not be held last year.

Some of the Eminent speakers at previous AFI Forums include Amitabh Kant, Desh Deshpande, Barack Obama, Sam Pitroda, Peggy Dulany Rockefeller while some of the companies that have supported the previous editions of the Forum include Cisco, Intel, Nokia, Hewlett Packard, Nishith Desai Associates and ONGC; and Foundations including Deshpande Foundation, Motwani Jadeja Family Foundation, Ravi Mantha Family Foundation, WISH Foundation, Ek Soch Foundation, the Global Education Leadership Foundation, and

Apollo Hospitals Foundation. More Information about the Forum is available at https://www.actionforindia.org/afi-forum-2021/new_index.html.

The 9th edition of the Annual Forum is scheduled to be held in Dec 2021. Given the pandemic, this two-day invite-only event will be conducted virtually inviting stakeholders in the social impact ecosystem from all over the World.

About the Role

Key Deliverables:

- Answering calls and enquiries related to the forum.
- Conveying verbal acknowledgments of offers to the team for closing.
- Maintains operations by following policies and methodology and functional changes.
- Keeps up quality service by adhering to organization guidelines.
- Reaching potential or existing clients to assisting them with any information relating to the Forum
- Responding to inquiries concerning Forum or the organization
- Posing questions to comprehend client necessities and close sales
- Considering the details of each offering and staying side by the side of updates to these contributions.
- Acquiring and updating an individual's contact details.
- Calling active or old clients to support or offer service.

You'll excel in this role if you possess the following skills and attributes:

- Has a basic understanding of telecalling and telemarketing
- Excellent knowledge of the English language (both written and spoken)
- Good knowledge of computer programs like (CRM software) and other telephone systems
- Excellent business communication skills
- Experience in MS Office
- Ability to switch communication styles
- Data entry skills
- Closing skills
- Telephone skills

How to Apply:

Candidates who fulfill the eligibility criteria should email their resume and cover letter with the subject "For Telecaller Intern Role@AFI" to careers@actionforindia.org